

Brian Morin

177 Smokies Ridge,
Waynesville, NC 28786

828-276-6251

brianness97@yahoo.com

Summary Statement

Highly organized and detail-focused Professional with track record of accurately and efficiently supporting overall business activities. Works well within the system in a resourceful manner to accomplish performance goals. Displays flexibility in response to process change. Adapts to and accommodates new methods and changes. Shows persistence and seeks alternatives when obstacles arise. Proactive when accomplishing all necessary tasks with a “can do” attitude.

Core Competencies

Diplomatic with individuals at all levels with ability to transcend social/cultural differences. Leadership qualities with diverse administrative and “in the field” background. Quickly master new tasks, including new software applications.

Skills

Customer Service	Microsoft Office	Inventory Control
Using Band Saw	Using meat grinder	Using scale and wrapper
Using knives	Using Meat cuber	Networking
Hiring	Cold Calling	

Professional Experience

Meat Merchandiser, United Grocery Outlet

10/2010 – 10/2017

Networked, Hired, Trained, conducted performance reviews and progressive discipline.

Analyzed labor numbers, gross margin reports, shrink.

Purchased fresh, frozen, and smoked meats and figure retails.

Controlled shrink, expenses, and made sure suppliers were in line with UGO as a customer.

Conducted safety audits and helped figure out ways to help with loss prevention

Meat Cutter, Harris Teeter

10/2009 – 9/2010

Processed beef, pork, and chicken in a retail environment

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Provided customer service, wrapped meat, stocked lunch meat.

Worked with store personnel on Loss Prevention

Market Manager, Walmart

10/2006 – 9/2007

Ordered beef, pork, chicken, lunchmeat. Processed the product for a retail store.

Conducted physical inventory,

Accountable for making margins, limiting expenses and labor

Networked, hired, trained, conducted evaluations and conducted progressive discipline

Team player in loss prevention

Independent Insurance Agent

02/2006 – 01/2010

Cold called leads for potential clients.

Showed the benefits of life insurance, medicare supplement, and long term care insurance to clients

Closed the sales to the clients

Market Manager, Sav Mor

10/2007 – 11/2009

Ordered beef, pork, chicken, lunchmeat. Processed the product for a retail store.

Conducted physical inventory,

Accountable for making margins, limiting expenses and labor

Networked, hired, trained, conducted evaluations and conducted progressive discipline

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Market Manager, Food Lion

06/1996 – 02/2006

Ordered beef, pork, chicken, lunchmeat. Processed the product for a retail store.

Conducted physical inventory,

Accountable for making margins, limiting expenses and labor

Networked, hired, trained, conducted evaluations and conducted progressive discipline

Team player in loss prevention

Education

High School Diploma, 1989

Bachelor of Science, University of Phoenix, 2010

Master of Business Administration, University of Phoenix, 2012

Military

United States Navy, Petty Officer 2nd Class (E-5), 1990-1994

Accomplishments

Food Safety Manager, 2012-2021

National Deans list, 2008-2009

Fast track insurance agent, 2006

Brown Belt, American freestyle karate, 2000

Honorable Discharge, United States Navy, 1994

Sea service ribbon (2), 1993, 1991

Battle E ribbon (2), 1993, 1991

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Letter of Appreciation, 1991

National Defense medal, 1990

Varsity letter football, 1986-1989

Varsity letter baseball, 1986-1989

Future Business Leaders of America, 4th place State of Connecticut, Parliamentary procedures, 1989